



ESII PROJECT PROCESS

— Customized support —

DEFINITION

> Initial stage

- Set up the project
- Prepare the overall deployment schedule
- List the process to define and implement

> Definition of deliverables associated with the project

- Concept Note
- Planning
- Functional and Technical documents
- Architecture materials
- Operating materials
- Trainings materials

> Associated management

- Kick-off Meeting
- Workshops
- Monitoring Committee (if necessary)
- Steering Committee

INTEGRATION

> Middle stage

- Investigate, develop and test the upgrades, specific functionalities or integration required to adapt to your needs and your environment
- Develop processes to implement (preparation, training, deployment and support)
- Narrow the contents of the first deliverables

> Associated management

- Monitoring mechanisms defined in the first step
- Specific and technical work meetings
- Involvement of technical experts

BETA SITES

> Testing stage and real validations

- Validation of matching between the functional need and the solution implemented
- Developments and specific functionalities implemented, qualified and tested
- Technical solution implemented on the central site and each local sites,
- Process of preparation and deployments finalized
- Deployment Planning set up

> Associated management

- Monitoring mechanisms previously defined
- Workshops for feed-back analysis following beta- sites set up

M1

Milestone M1

Validation of deliverables (and specifications in particular)

M2

Milestone M2

Validation of integration's deliverables

M3

Milestone M3

GO / NO GO for the industrial deployment

DEPLOYMENT

> Mass deployment phase of the technical solution and processes developed in the previous phases

> Variable duration depending of the nature of the project

> Reference cycle :



> **Associated management**

- Monitoring mechanisms
- Workshops for analysis of feedback and improvements

CLOSING

> Organization of a comprehensive review of the project after deployment

> Final update of the different deliverables and follow-up documents

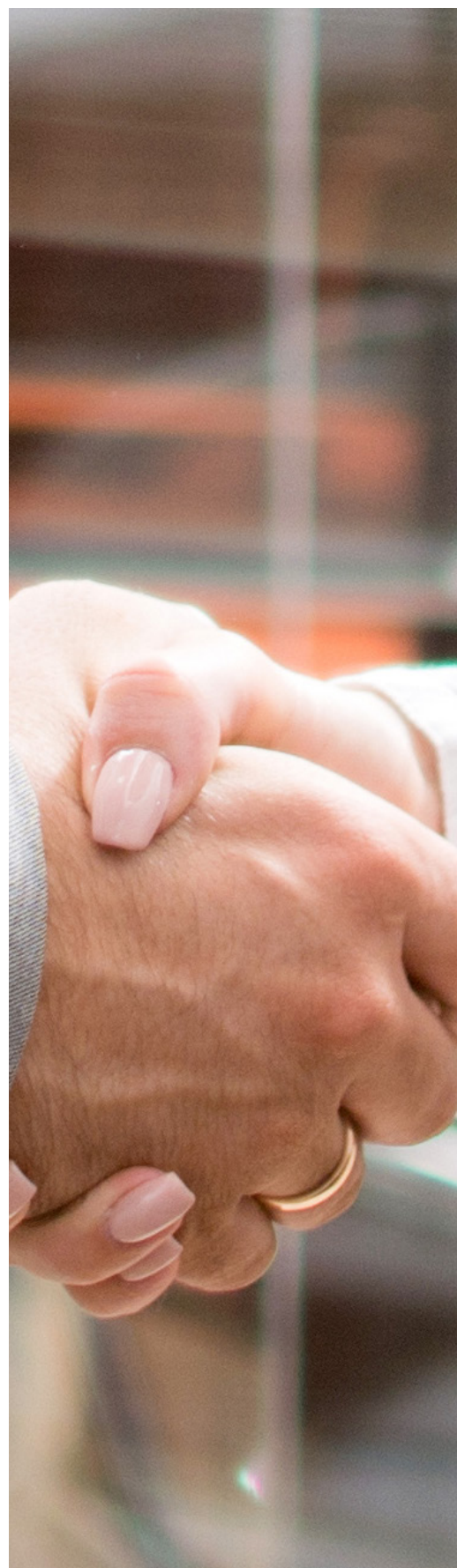
> Project transfer to ESII technical support

M4

Milestone M4

End of generalized deployment

*Milestone : End of a step requiring a validation process to move to the next step

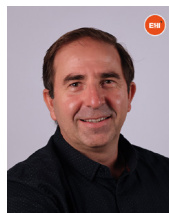




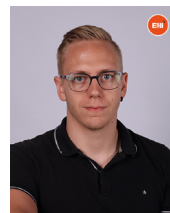
Matthieu Aubert
Project Manager



Nicolas Bourret
Project Manager



**Bertrand Ellen
Prevot**
Project Manager



Valentin Glorieux
Project Manager



« What I really appreciated in our relationship was ESII's ability to adapt to our constraints, the responsiveness of your teams in proposing relevant solutions, and their in-depth knowledge of visitor reception issues. »

Frédéric BISCARRAT,
Project Manager, FNAC



« We are very satisfied to work with ESII that works with us on this project and supports us on a daily basis every time we encounter a problem. »

Evelyn ALIDOR-FLAVIER,
Cédric GUILLAUMON,
Clinique Val d'Aurelle, Montpellier



« eSirius™ set up and deployment were really successful. I would like to thank your support teams that got the job done. »

Christine EYMARD,
DME Manager, Unedic



« Our specific needs were taken into account in the stage of needs definition and no surprises appeared at the start of production. »

Patrick DE GIORGI,
Application Technician,
Ecole Hôtelière de Lausanne



RETAIL



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